



Investor Presentation

June 2017

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Contents

- **Company Overview**
- **Business Overview**
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 - IT Services
 - Healthcare Delivery & Services
- **Financial Overview**

Executive Summary

Diversified Fintech,
IT & Healthcare
Group

Global leader in the IT
products for Short Term
Financial Services with
Annuity revenue

1000 seater, 100,000 sft own
GDC, 350,000 sft hospital,
50,000 sft Software Dev,
200 seater New Jersey office

Downloadable
Credit Card –
vMOD

Public Listed:
VIRINCHIBQ

Mobility based Virtual
Clinic Network – Virinchi
Health Universe (VHU)

Over 1 mn
Clinical Data of
Hospital Patients

First Generation IIT/ IIM
Entrepreneurs

Fast growing Indian
Corporate Hospital
chain– 800+ beds

Over 1000 resources
with over 100 IT
consultants in the US

End to End Hospital
Information System
(HIS) with ~100 installs

Deep Delivery Capability in
Mobility, Cloud and
Predictive Analytics

Over 80,000 healthcare
resources to be trained in
Govt of India partnerships



USA

India

Fintech Products & IT Services



www.qfund.net

Qfund is a technology leader in the short term mortgage industry, managing around 5000+ POS and online installations transacting around \$20 bn annually in the U.S.



www.payez.biz

PayEz is an innovative Point of Sale Credit Service IT Platform to provide lead sourcing, loan generation, machine learning underwriting, lender aggregation and integrated loan servicing for consumer loans



v MOD

Instant mobile overdraft set-up and point-of-sale credit marketed as Downloadable Credit Card for US and India market



www.ksoftglobal.com

KSoft Systems Inc. is a 400+ person, consulting and technology services company, serving clients in the Life Sciences, Healthcare, Telecom, Logistics, and Insurance Industries.

Healthcare Delivery & Services



www.virinchihospitals.com

Virinchi Hospitals owns and runs state of art multispecialty hospitals in India. The hospitals are unique in delivering advanced medical technology and sophisticated IT / mobility driven patient care



www.learn.virinchi.com

Virinchi Learning is a leading Healthcare skill development organization working together with Govt. of India to upskill up to 80,000 Healthcare Workers across hospitals & biotechnology services



vHealth is a unique virtual hospital ecosystem built exclusively on mobility devices to connect outpatient providers including clinics, labs and pharmacies

State of the Art Infrastructure across multiple locations in India & US



US Corporate HQ, Edison , NJ



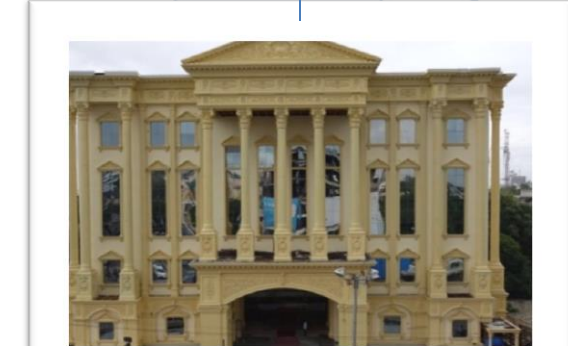
Global Delivery Center, Hyd

Key Balance Sheet Assets

- Land: 11 acres campus at Hakimpet in Hyderabad with 1000 seater, 100,000 sft , Global Delivery Centre
- 500 seater, 50,000 sft City Software Development center at Hyderabad
- IDC hosting hardware farm at San Francisco, California



Banjara Hills,
1000 seater
Dev Center



600 bed Hospital, Banjara Hills, Hyd



Dallas Office,
TX

Nashville
Office, OH

DR Center,
Atlanta, GA



Data Center Farm, SFO, CA

Founded in 1991, BSE listed in 2001, Rs. 286 cr. IT and Healthcare group

VIRINCHIBQ.BO vs BSE Sensex (Normalized)

VIRINCHI	SENSEX	S&P BSE IT
- BSE	- BSE	- BSE
87.15	30,958.25	9,743.25
(355.09%)	(11.98%)	(-7.54%)



* Based on the closing price of Rs. 87.90 on June 28, 2017



Key Responsibilities

- Strategic Leadership
- Investor and Media Relations
- New Business Growth
- Leadership Team

Vish Kompella

Promoter & Chairman Emeritus

- IIT Madras,
- First Generation Parallel Entrepreneur with multiple investments in IT, Hospitals, Education, Life Sciences and Social Enterprises

Management Team



Satyajee Prasad
CEO

- IIT Kharagpur, IIM Lucknow
- GE Healthcare
- Co-Founder Asclepius Consulting
- Six Sigma Expert
- Industry thought leader in Healthcare Delivery



Vishal Ranjan
Group Head, New Businesses

- IIT Delhi, IIM Calcutta (Rank Holder)
- Management Consultant at A.T. Kearney
- Co-founder Asclepius Consulting
- CEO KSoft Systems
- Leading Healthcare serial entrepreneur
- Over 10 years of healthcare process technology and consulting



Neeraj Kumar
Head IT Services, North America

- IIT Delhi, IIM Lucknow, CFA
- Director Strategy, AXA Worldwide (London & New York)
- Business development & strategy
- Global project implementation at PwC
- Co-founder Shear Web Technologies
- Co-founder www.bigvyor.com



MVS Rao
President, Virinchi Corporate Office

- BE – ECE (OU), IIMA
- 18 years with Deloitte Touche Tohmatsu India Pvt. Ltd. Was in-charge of the Hyderabad management consulting practice for 11 years
- 24 years in management consulting
- Experienced in Strategy & operations and corporate finance



Santhi Priya
Whole Time Director & Group CFO

- ACA, CWA
- 17 years in accounting and financial management
- Experience in tax, financial control, IPO and Investor Relations Management
- Worked as a partner in an accounting firm



Amar Sivaji Pendyala
COO, Virinchi Limited

- MS (IT), Liverpool-UK
- 18+ years in Development & Delivery of Enterprise IT Solutions
- Experience in Financial & Healthcare domains
- and Data Centre Architecture & Management
- Sr. Tech Consultant at Logica (now CGI) & UBS, UK
- CEO – Chenetha Colour Weaves, a Social Enterprise

Management Team



Dr. NSVV Murthy
Group Medical Director

- MBBS, MD, PDCC, CCST(UK), PGD M(Diab), FICCM
- Consultant Anesthetist (UK), Cardiac Anaesthesia And Critical Care – (17 years)
- Director Of Axon Anaesthesia Associates
- 28 Years Administrative Experience in OT Dept.



Srinivas Myana
CMO, Virinchi Healthcare

- ICWAI, ACS
- 20 Years experience in tax, finance, investment banking and real estate
- Experience in retail, SME and corporate banking
- Worked with Cholamandalam Investment & Finance, ICICI Bank & Kotak Mahindra Bank



Dr. Srinivas Samavedam
Director of Clinical Services

- MBBS, MD (internal Medicine), FRCP, MRCP
- 15 years of experience in Internal Medicine and Critical Care, ECMO, Advanced modes of Ventilation.
- Worked as a Director, Critical Care, and Director of training for ISCCM and NBE courses in Critical Care



Kalyan Kompella
Whole Time Director

- BE, PGDM from SCM, Singapore.
- 9 Years experience in Manufacturing and Quality Assurance.
- He is certified ISO 9001 internal auditor, and ISO 14001 lead auditor

Doctor's Team



Dr Sumeet Sinha
MBBS, MD, DM
Sr Consultant
Interventional
Cardiologist Head
Department of
Cardiology



**Dr Sudheer
Nadimpalli**
MD(Resp.Med),
MRCP(GeneralMe
dicine)
Consultant
Pulmonologist



Dr Subodh Raju
M.S., M.Ch
Consultant
Neurosurgeon and
Spine surgeon,
Department of
Neurosurgery



Dr Muralidhar Joshi
MBBS, MD
(Anaesthesiology), DNB
(Anaesthesiology)Director,
Pain Management Centre,
Head Department of
Anaesthesia Virinchi
Hospitals



Dr Krishna Mohan MC
MD, DM
(Gastroenterology) Sr.
Consultant –
Gastroenterology,
Hepatology, Therapeutic
Endoscopy



Dr Ratan Jha
M.B.B.S., D.T.C.D,
M.D., D.M.
(Nephrology), D.N.B
(Nephrology)Senior
Consultant
Nephrologist,
Virinchi Institute of
Kidney Diseases &
Renal Transplant



Dr Dilip Gude
M.B.B.S., M.D.
(Internal Medicine),
DNB, MNAMSchief
Consultant Physician
and Diabetologist,
Department of
Internal Medicine &
Critical Care



**Dr Vaddi Surya
Prakash**
M.S., FRCSEd, M.Ch,
DNB (Uro)
Senior Consultant
Urologist,
Andrologist and
Transplant Surgeon



**Dr Eshwar Chandra
N**
MBBS, MD, DNB,
FRCR, FICR
Consultant
Radiologist,
Department of
Radiology

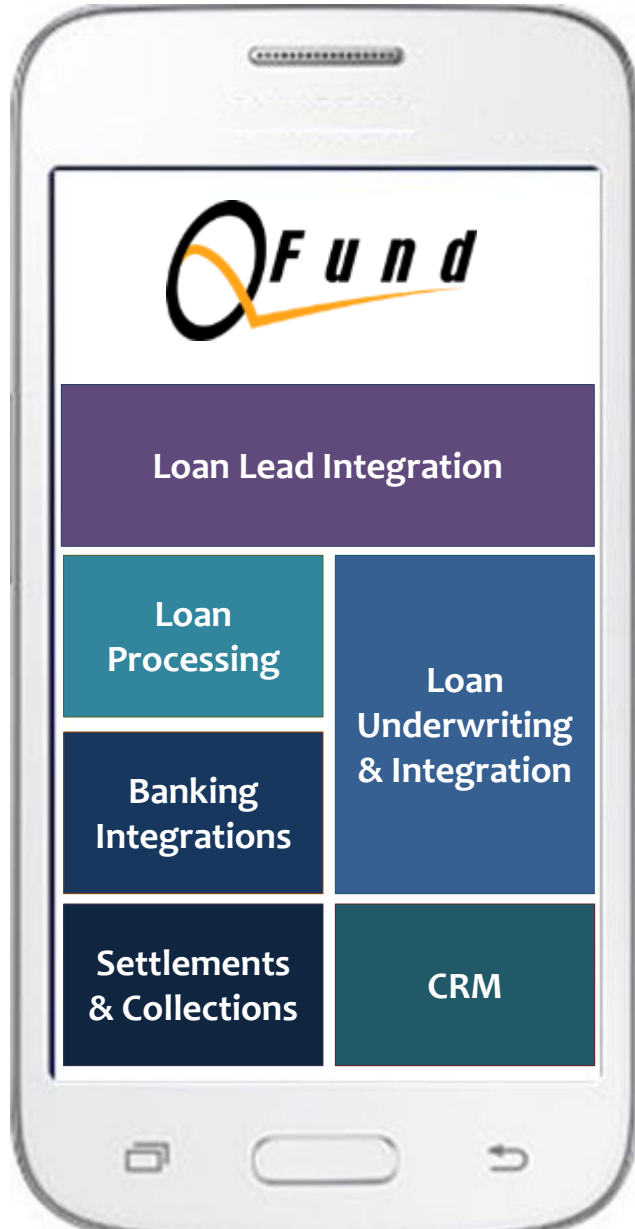


Dr Avinash Dal
MBBS, MS (General
Surgery) , M Ch (CTVS)
Chief Cardiothoracic
and Vascular
Surgeon

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Global Market Leader in FinTech for Retail Micro Credit Industry



“The Small Dollar Loans”

Pay Day Loans

Line of Credit

Installment Loans

Pawn Loans

Auto Equity Loans

Check Cashing

Online Loans

Hybrid Loans



\$ 5 bn new loans p.a.



12 mn borrowers growing @ 7%



20,000 lender stores, incl. multi-billion listed companies

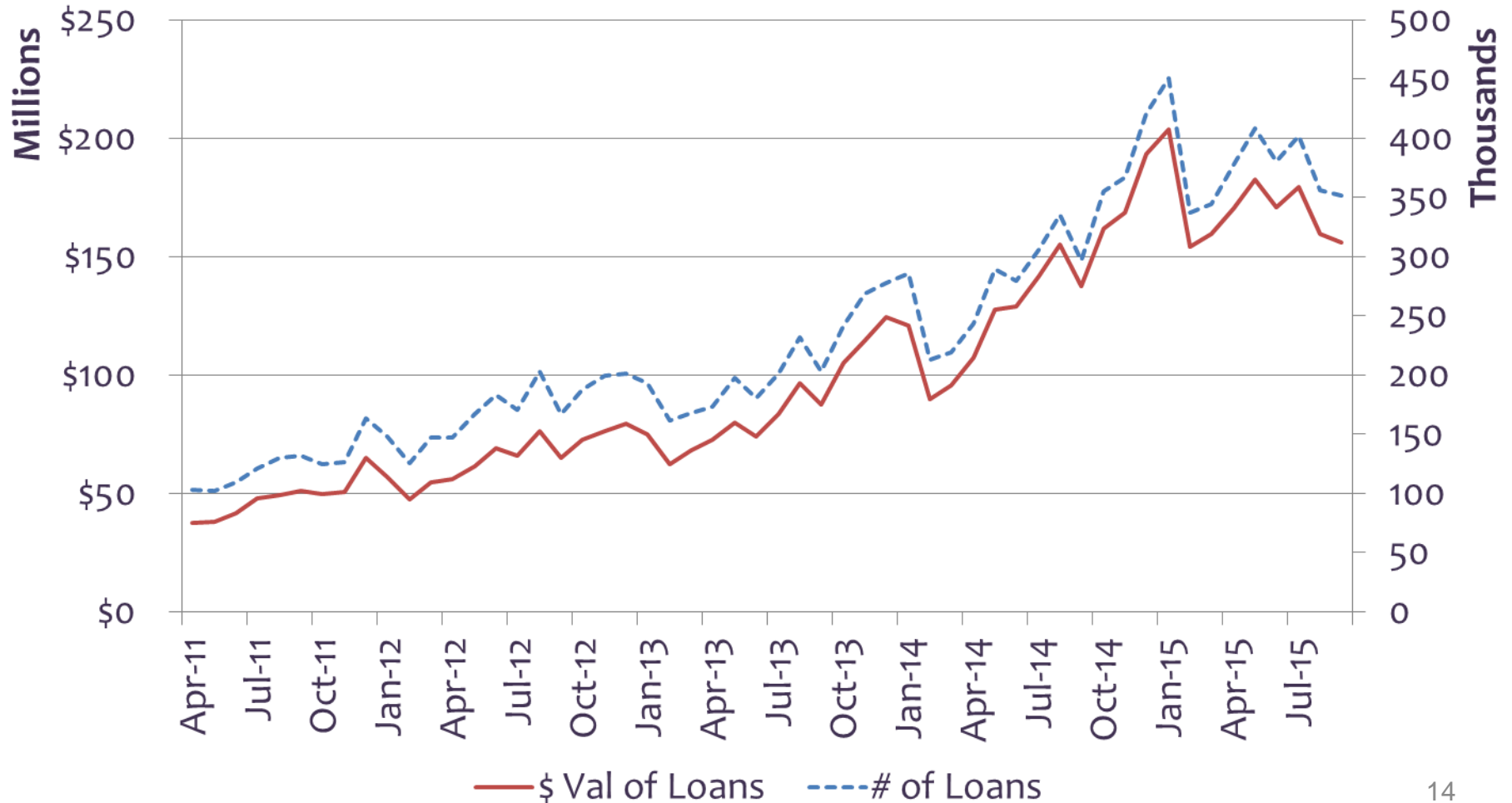
There are more Payday Outlets than McDonalds stores in the US¹

Source: (1) CFPB, March 2014, CFPB PayDay Lending Report March 2014

~5% of all Short Term US Lending is through Qfund

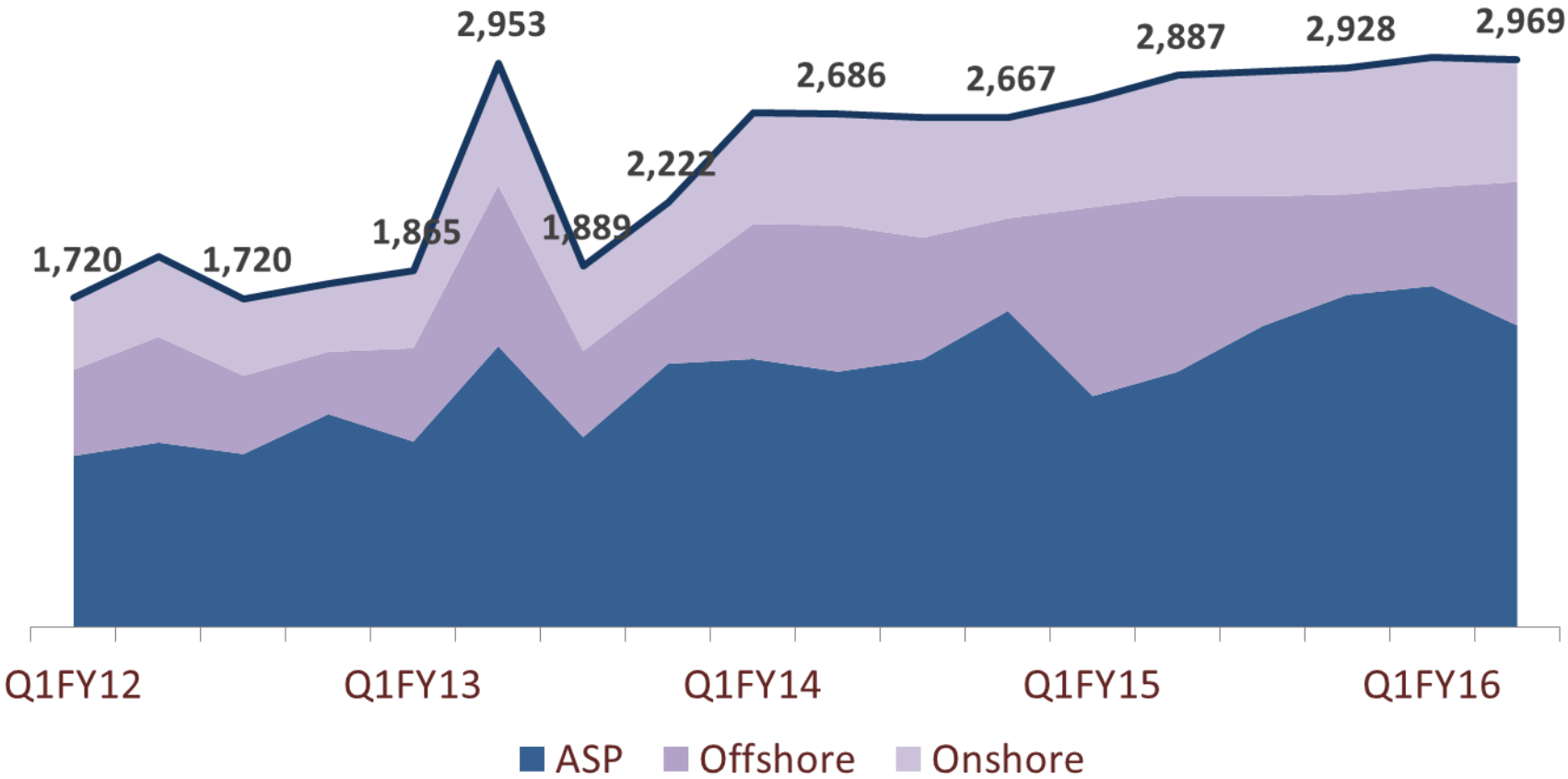
Significant Growth Opportunity Exists while consolidating the Leadership Position

Monthly Loans Processed through Qfund



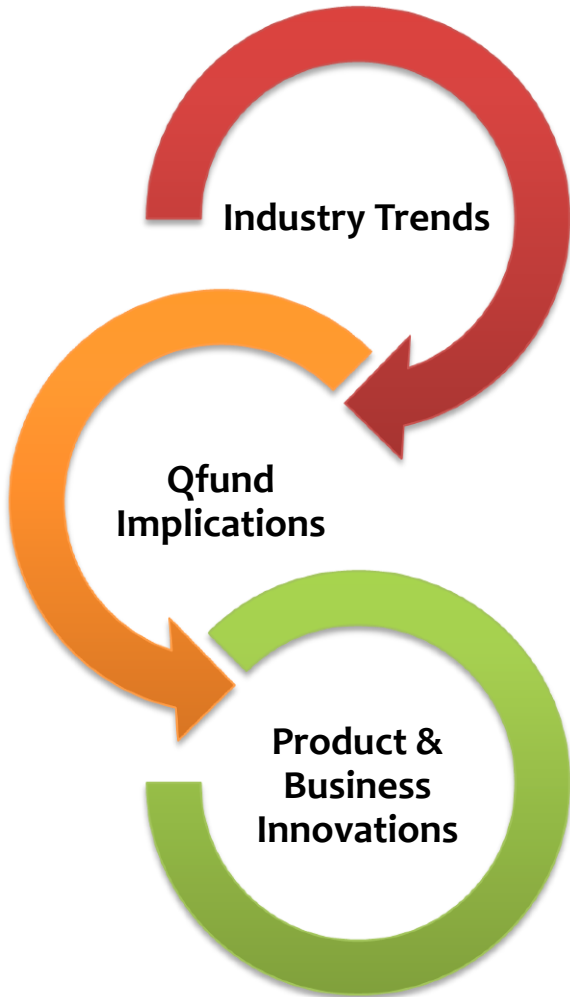
Consistent revenue growth led by new ASP licenses & Custom Services

Qfund revenue per Quarter
(USD '000)



Heavily Regulated Industry lead to Evolving Strategies

Continued regulatory oversight lead to shifting goal posts, creating Innovation Entry Barriers



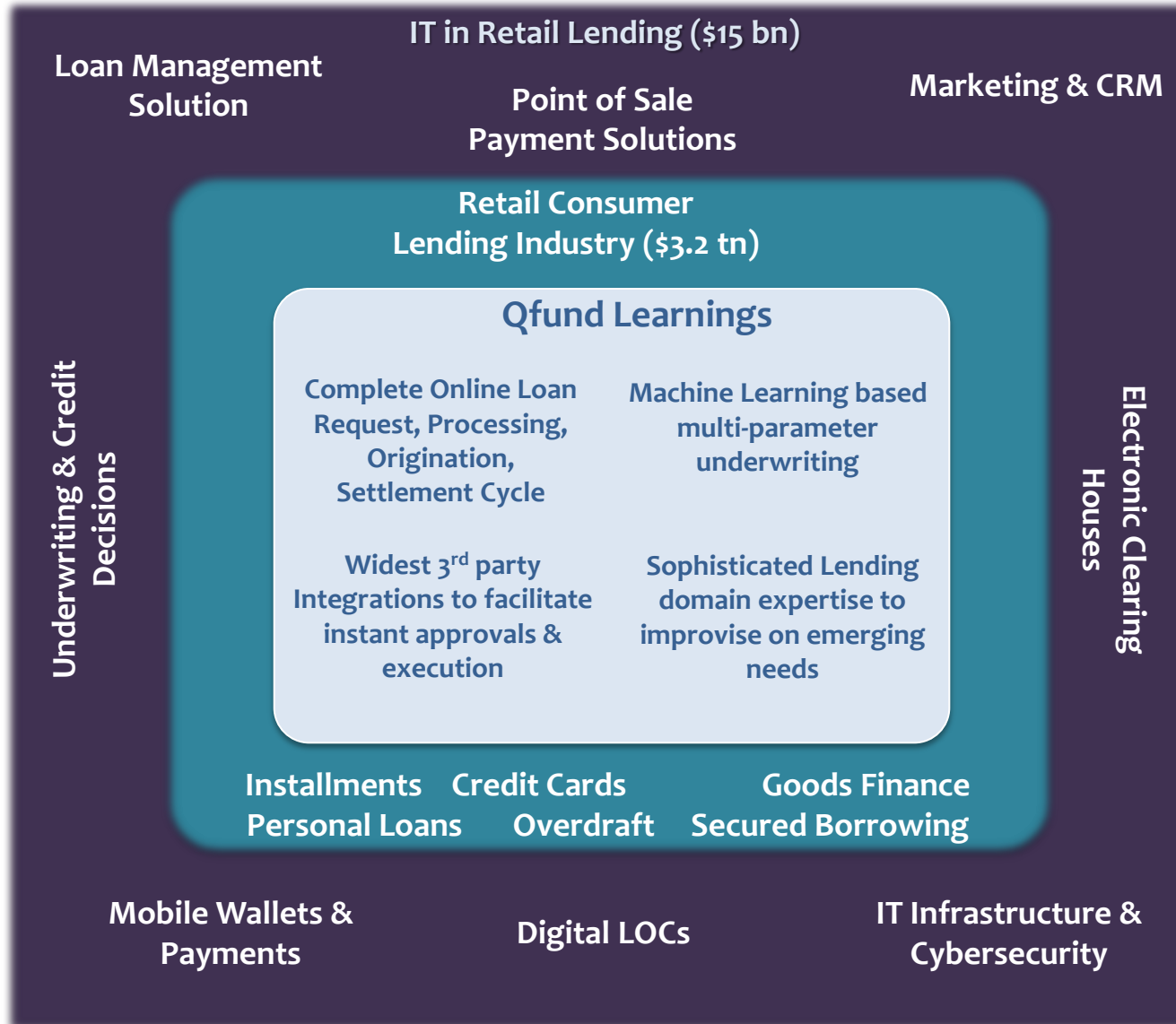
- CFPB revised regulations on refinance, APR and Lenders' Profile lead to Industry innovations on products and business models
- Increasing consolidation bringing scale and efficiencies amongst lenders
- Increased online lending while coexisting with store front models
- Renewed focus by lenders to chose “appropriately profitable customers”

- Agile product with configurability to adapt varied business models
- Industry SMEs to advise customers on appropriate models & technologies
- Mission Critical cloud infrastructure to support distributed operations
- Coexisting models for online, offline and hybrid lending on single identity
- Aggregated online data integrations with sophisticated underwriting tools

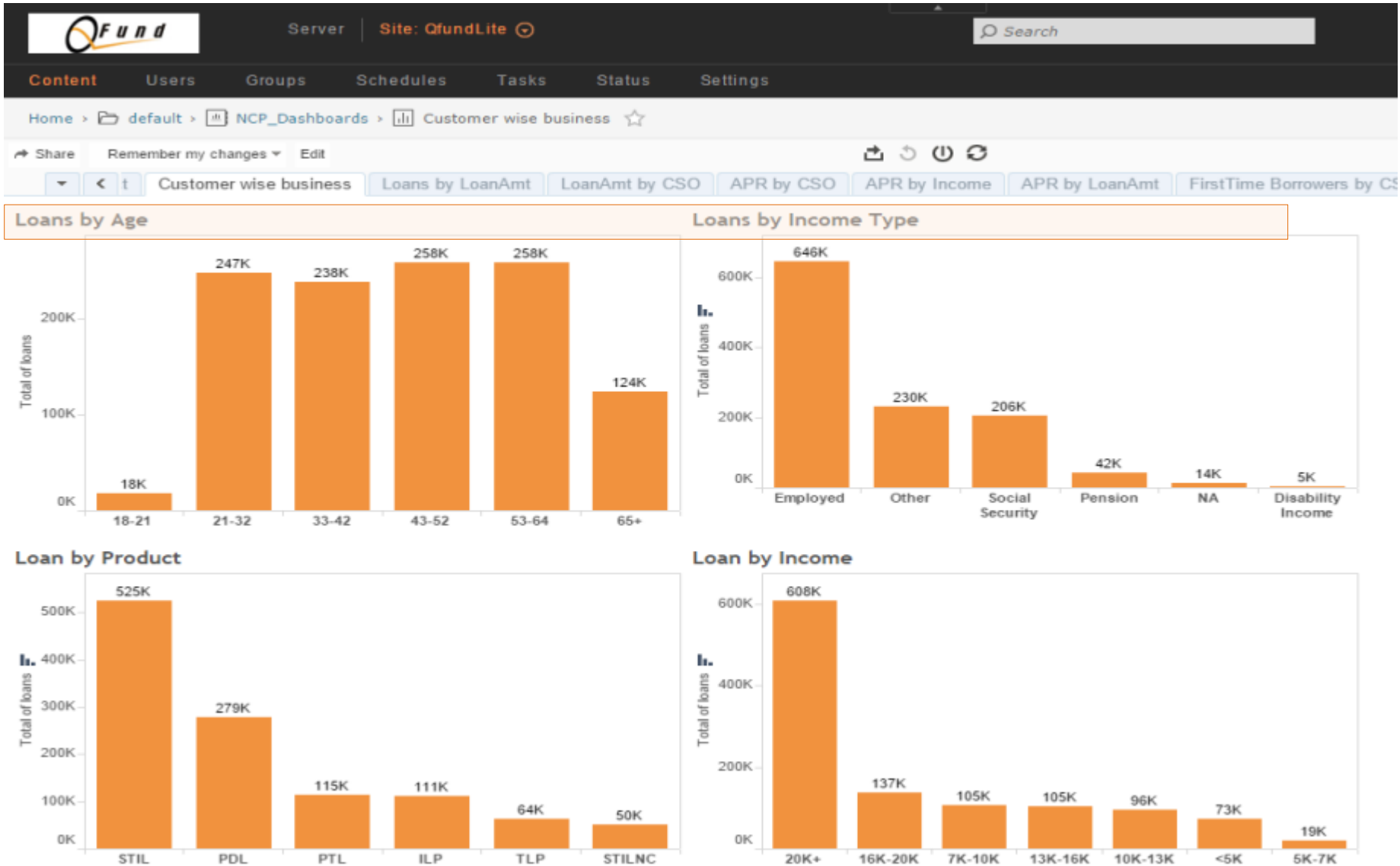
- Expanded product line – Pawn Loans, Line of Credit, Instalments
- Increased product depth with configurability to evolving regulations
- Built machine learning underwriting tools to support heuristics decisions
- Increased product integrations to provide single window customer data
- Developed lighter product version for small store footprint customers
- Sophisticated mobility enabled business intelligence dashboards
- Expanded product footprint across related consumer lending segments

Leveraging Qfund for IT products across Consumer Lending industry

Lending, Underwriting, Loan Servicing and associated technology core to all loans

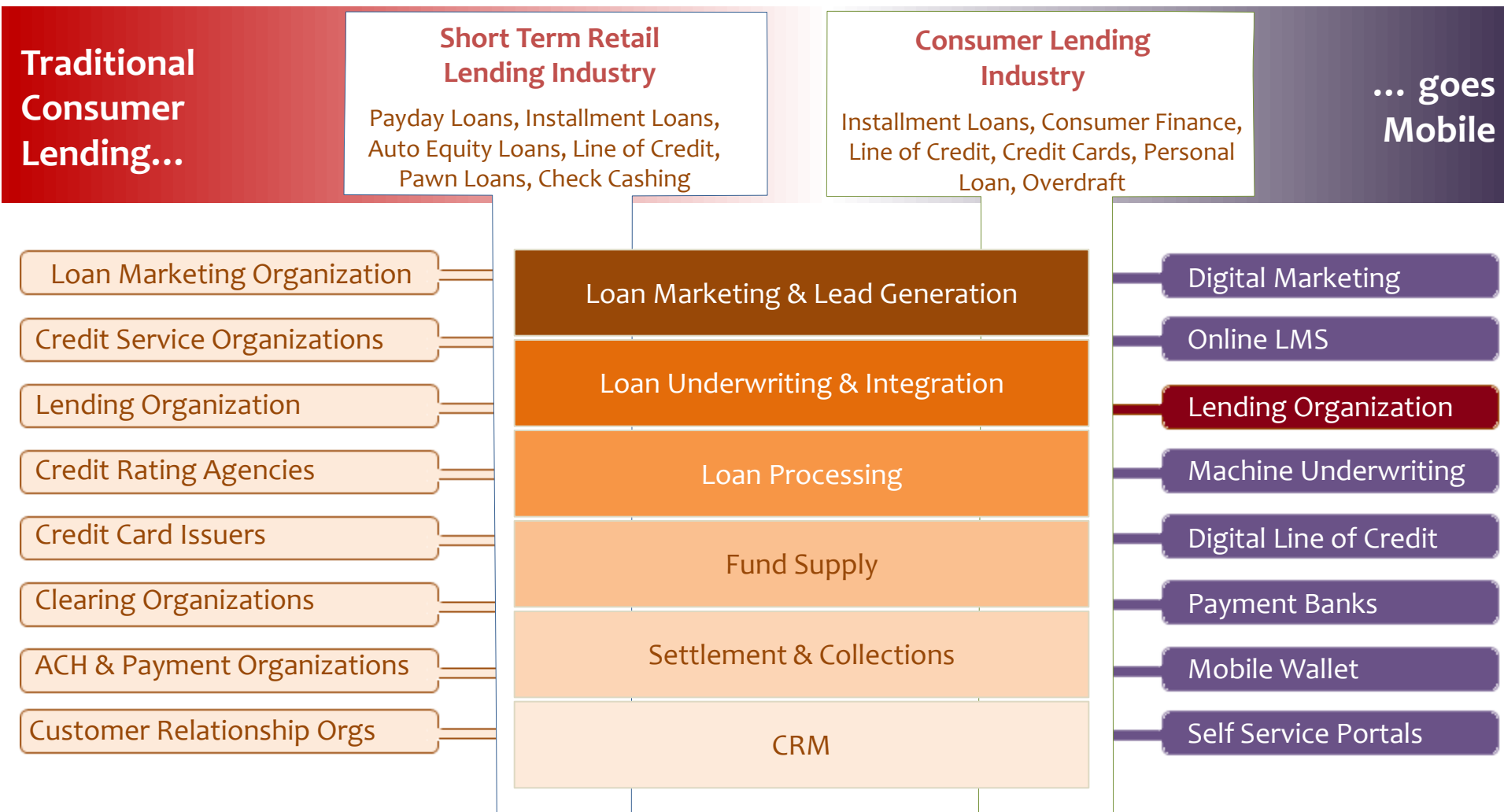


Transaction level Big Data extremely valuable to develop underwriting intelligence



Virinchi plans to expand footprint across Retail Lending by PayEz & vMOD

Technology already replacing critical parts of the Lending Value Chain



Virinchi aims to leverage and expand its Product Suite to offer Select Digital & Mobility services across the Entire Lending Value Chain for the Mainstream Consumer Lending Industry

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Fast Growing full services IT Portfolio through KSoft Systems

Competency built around High Quality Onshore and Offshore Personnel

KSoft IT Services

Packaged Product Implementation



Testing & Maintenance Services



Staff Augmentation



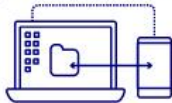
Cloud App Dev/
Migration



Data Centre
Hosting Services



Business
Intelligence
& Analytics



Outsourced
IT Services



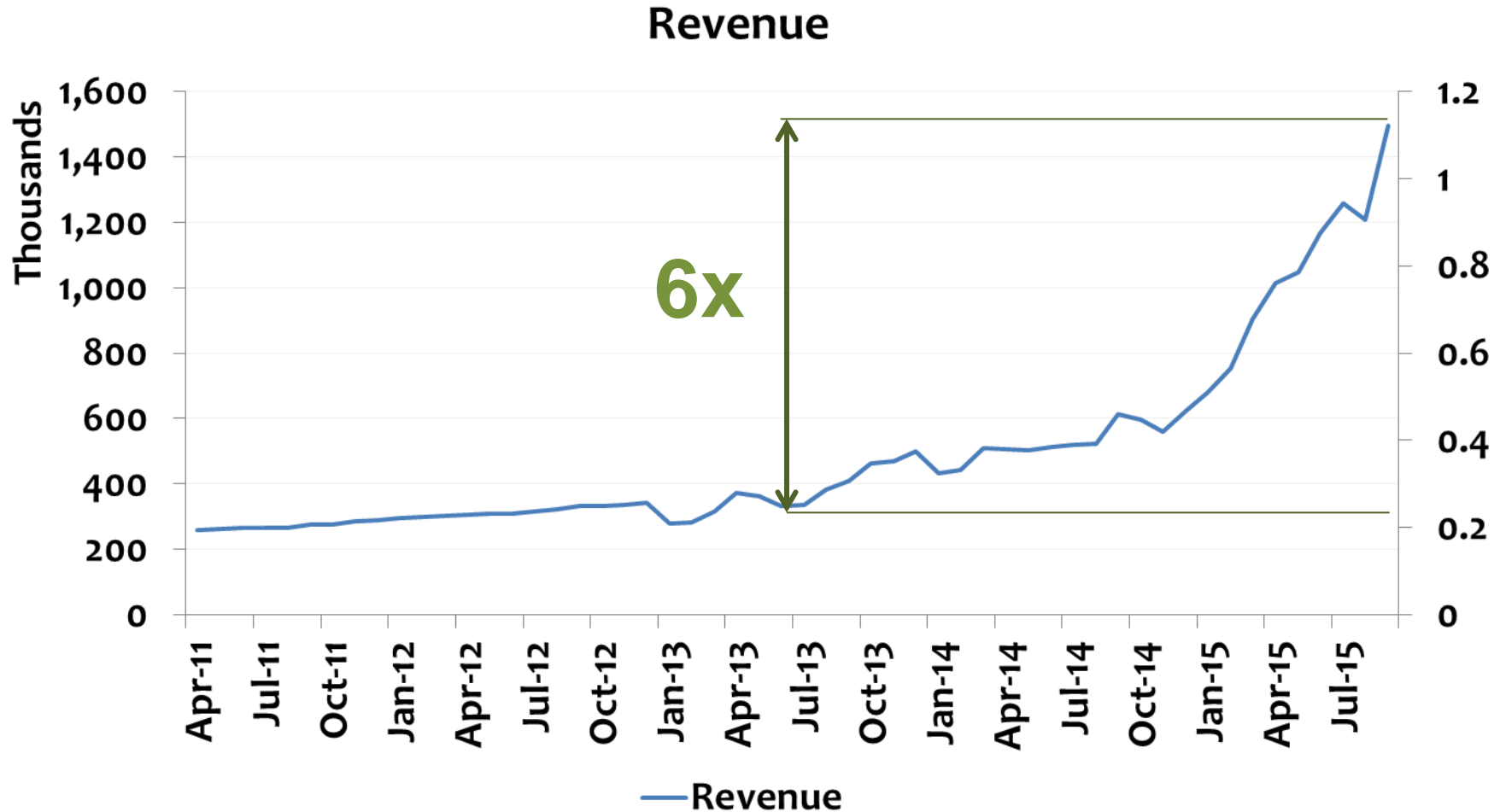
Digital Marketing
Services



Enterprise Mobility
Solutions

IT Services revenue has grow 6 times in 24 months

Monthly Revenue (\$ 000)

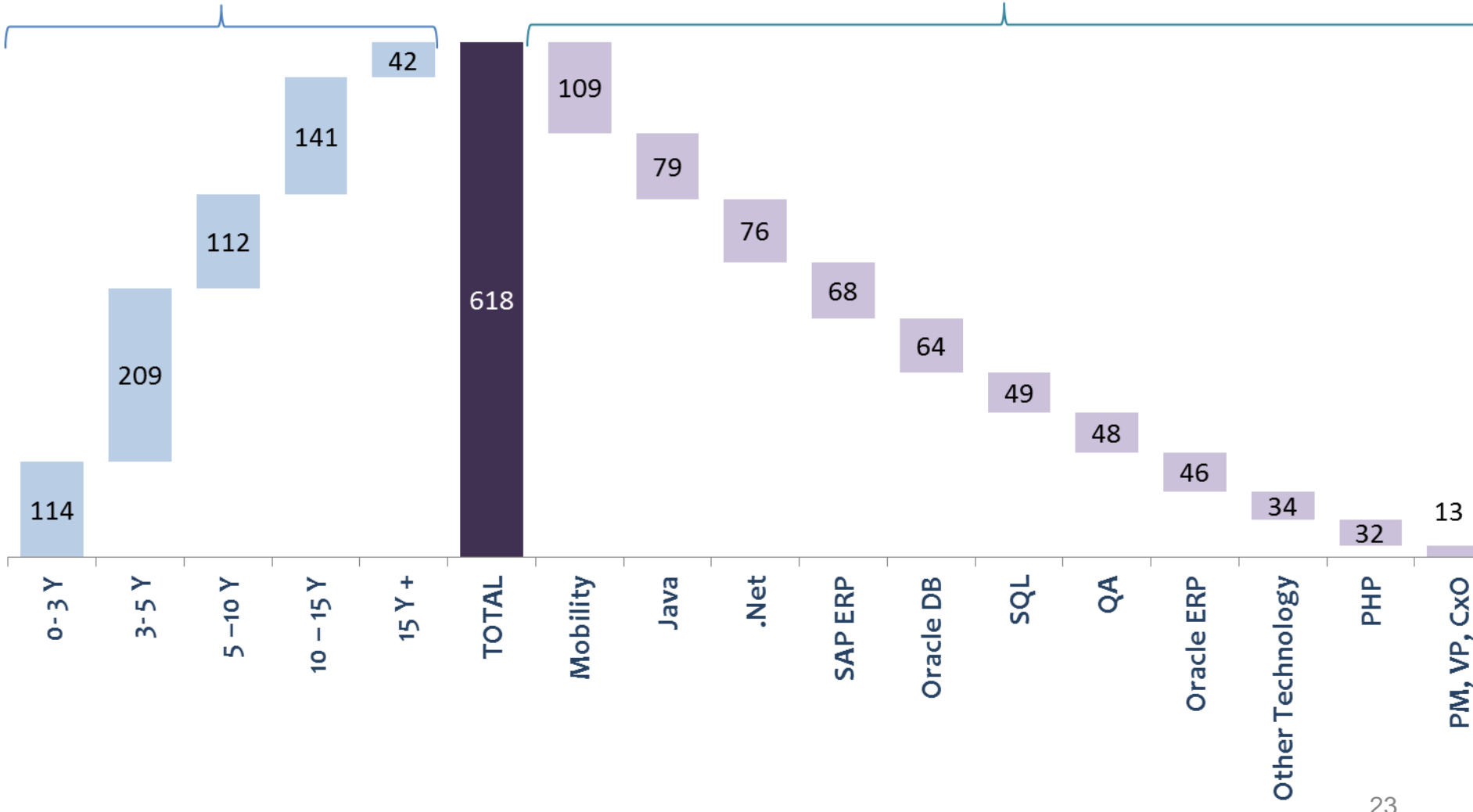


Senior Resources to build Wide Delivery Capabilities

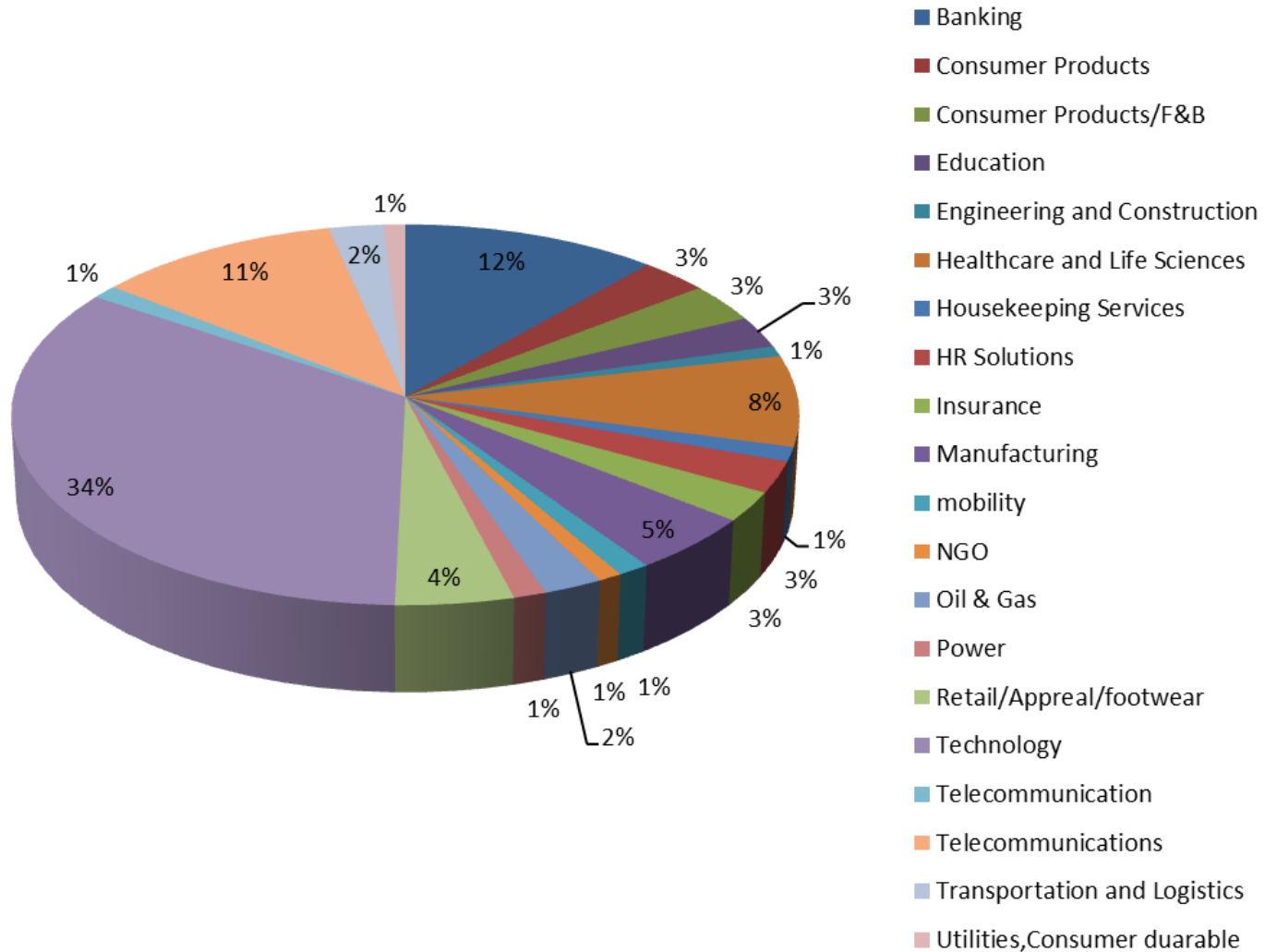
Significant focus on ERP and SMAC technologies

Years of experience

Technology



Technology, Telecom & Banking clients contribute > 50% of topine



Six competencies form focus for investments



Business Development built around product and domain based sales

Focus Area

SOCIAL

- Digital Marketing
- Social Management

MOBILITY

- Healthcare
- Enterprise Mobility
- Games
- CRM

ANALYTICS

- Life Sciences
- Financial Services
- Business Intelligence
- Predictive Tools

CLOUD

- Application services
- Deployment & Migration
- Managed Services
- Embedded Enterprise Apps

PACKAGE PRODUCT SERVICES

- SAP/ SAP HANA
- Oracle
- Application Development

APPLICATION SERVICES

- Enterprise Integration
- Maintenance & Support
- Code/ Quality Services
- Testing

Goals

DEVELOP PRODUCTS

- Mobility
- Predictive Analytics
- Business Intelligence
- Enterprise Products

BUILD SCALE

- Onshore Local Hires
- Onshore H1 travel
- Offshore Delivery Team

ANCHOR CUSTOMERS

- Specialized Domain Services
- Large Scale Migrations/ Implementations
- Enterprise Product Suite

Contents

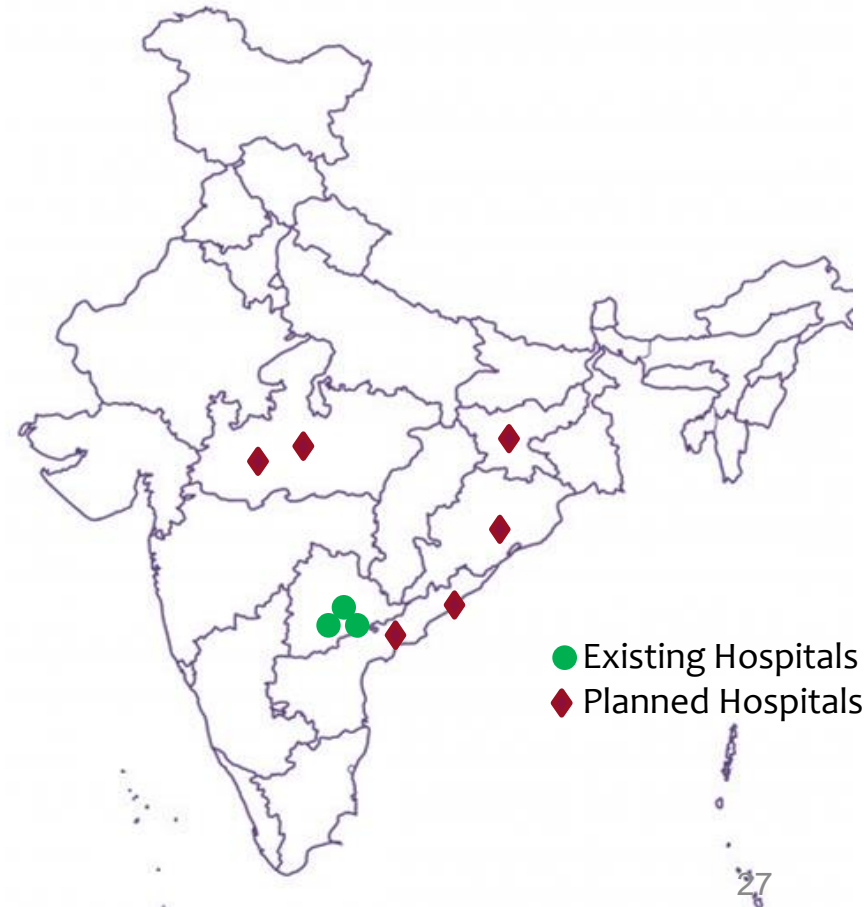
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Healthcare Vision: To put India in World's top 5 in Healthcare Quality index

Mission: To deliver healthcare to the nation by enabling doctors to use healthcare big data generated by universe of biomarkers, drug exposures and interventions.

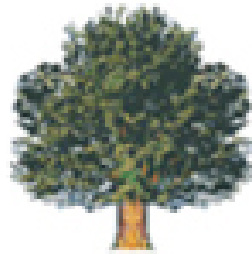
Current Milestones

- 350,000 sft, 600 bed flagship hospital in Banjara Hills
 - Phase I: 350 beds commissioned in August 2016
 - Phase II: 150 beds to be commissioned by Q2 2017-18
 - Phase III : 100 beds with oncology to be commissioned by April 2018
- 200 bed, 2 hospital group, Bristlecone Hospitals merged with Virinchi Ltd.

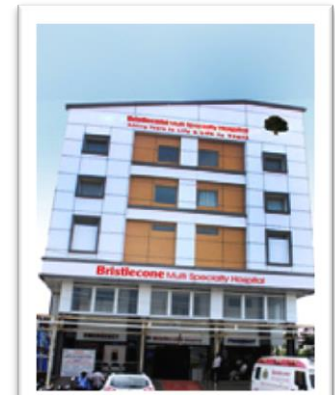


Virinchi Healthcare to grow to 800 bed hospital chain post merger

Bristlecone Hospitals merged with Virinchi Limited in FY 2016-17



**Bristlecone
Hospitals**



Two fast growing hospitals adding to 200beds

State-of-art medical infrastructure

50,000 satisfied patient base served by over 100 Doctor-panel

Strategic locations in old city & busy highway



Experience of well-oiled NABH ready processes



Economies of Scale of existing Hospital Chain



>500 payers & city-wide referral partnerships

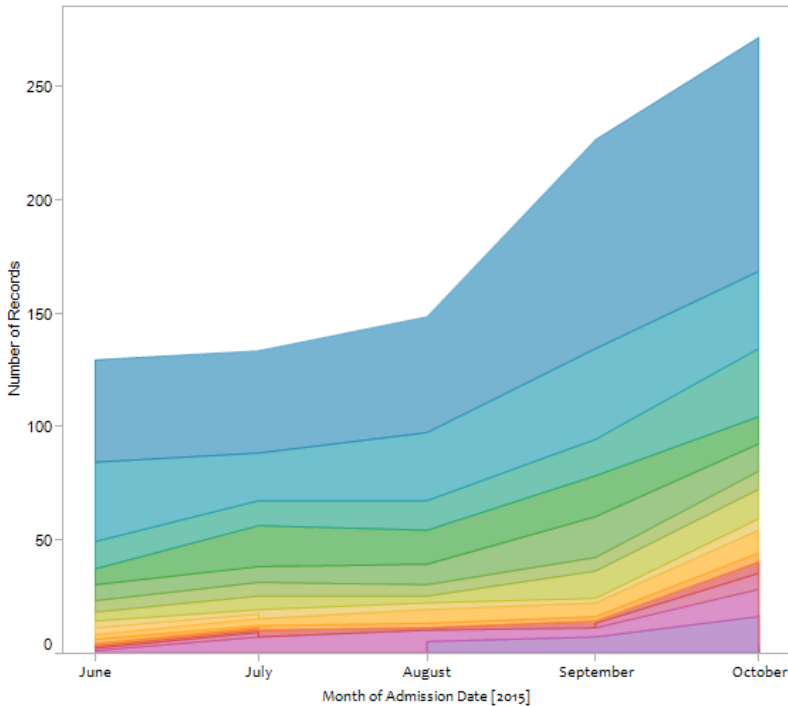


400 Trained Employees, 100 Doctors Team

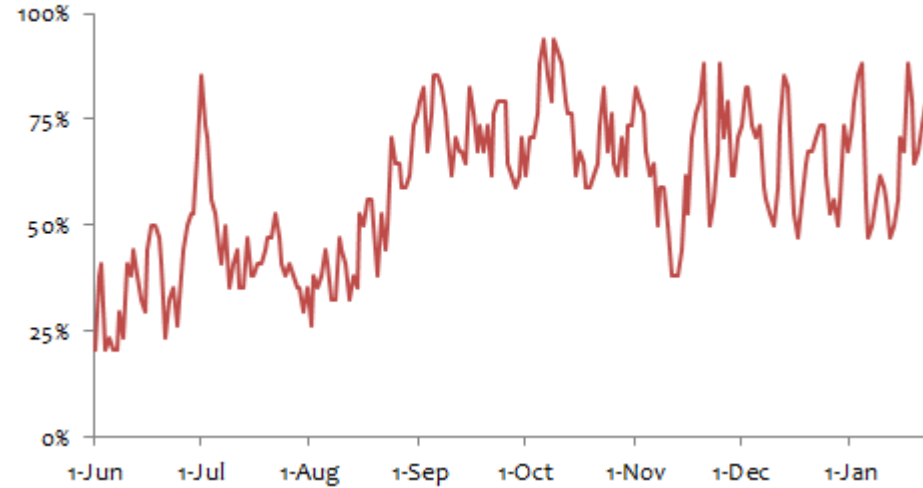
Bristlecone has consistently delivered strong operating metrics

50,000+ patients, 80% average occupancy

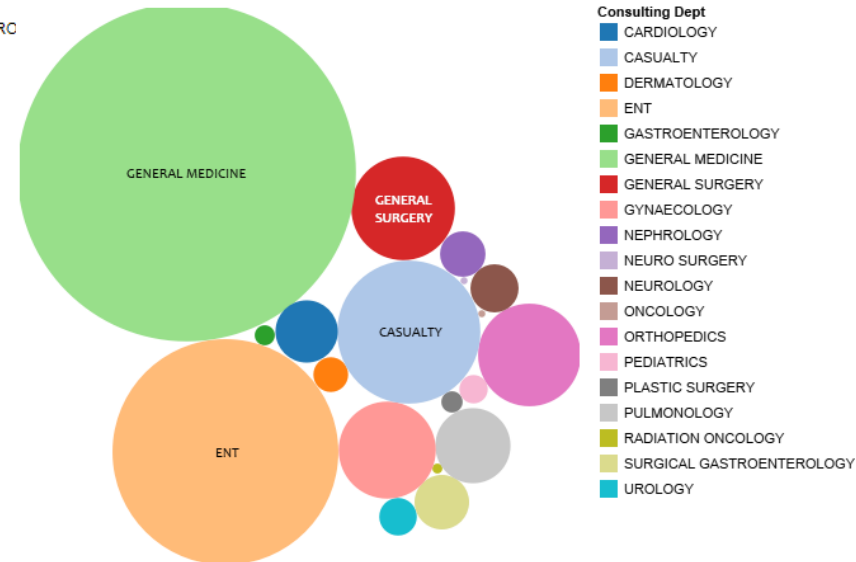
Number of surgeries per month



Average Occupancy



Department wise Outpatients (Relative scale-12 months data)



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Virinchi Hospital, Banjara Hills, Hyderabad



600 beds, Four Towers, 350,000 sft
Landmark location @ Banjara Hills

C.O.N.N.E.C.T.™ Super specialities
140 critical care beds, 11 OTs, 2 Cath

Market Positioning on Science and Technology Innovations

Alignment across Architecture, Operations, Equipment & Branding



Focus Specialties C.O.N.N.E.C.T.™

Cell Correct
Therapy to the last cell

Right to Science
bringing all medical science innovations at Indian Cost Structure

Virinchi Health Universe
Connecting clinics, labs, patients and doctors

Healthcare as Data Science
Mobility Driven big data diagnostics, patient similarity Matrix, statistical analysis for personalized medicine



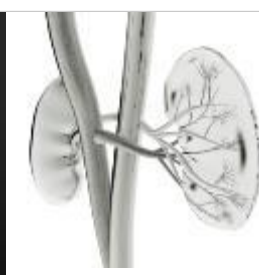
Cardiology



Orthopedics



Neurology



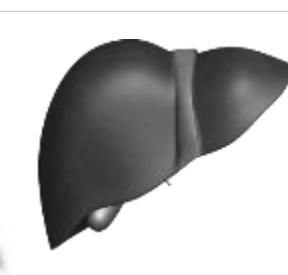
Nephrology



Emergency



Cancer Care



Transplant³²

Virinchi Hospital Specialty Departments



Allergy Clinic



Bariatric & Metabolic Surgery



Cardiology



Cardiothoracic Surgery



Critical Care Management



Dental & Maxillofacial Surgery



Pain Management



Dermatology



Endocrinology & Diabetology



ENT



Fetal Medicine



Gastroenterology



Infertility & Andrology



General Surgery



Internal Medicine



Laparoscopic Surgery



Neonatology



Nephrology



Neurology & Neurosurgery



Nutrition



Paediatrics and Paediatric Surgery



Obstetrics & Gynaecology



Ophthalmology



Organ Transplant



Orthopaedics



Vascular Surgery



Psychiatry



Rheumatology



Physiotherapy



Plastic & Cosmetic Surgery



Pulmonology



Urology



Spine Clinic



Radiology



Sports Medicine



Cancer Care

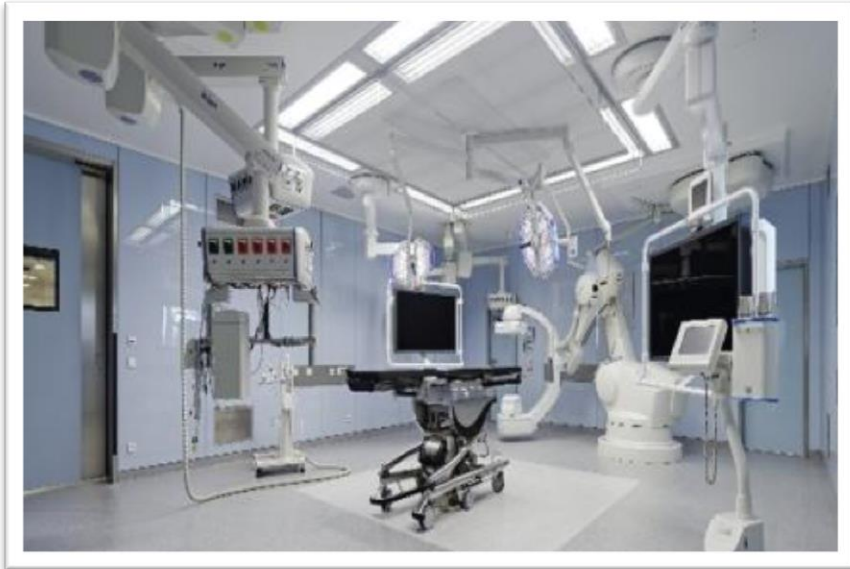


Emergency Care

Eleven Operation Theatres, One Forty ICU Beds

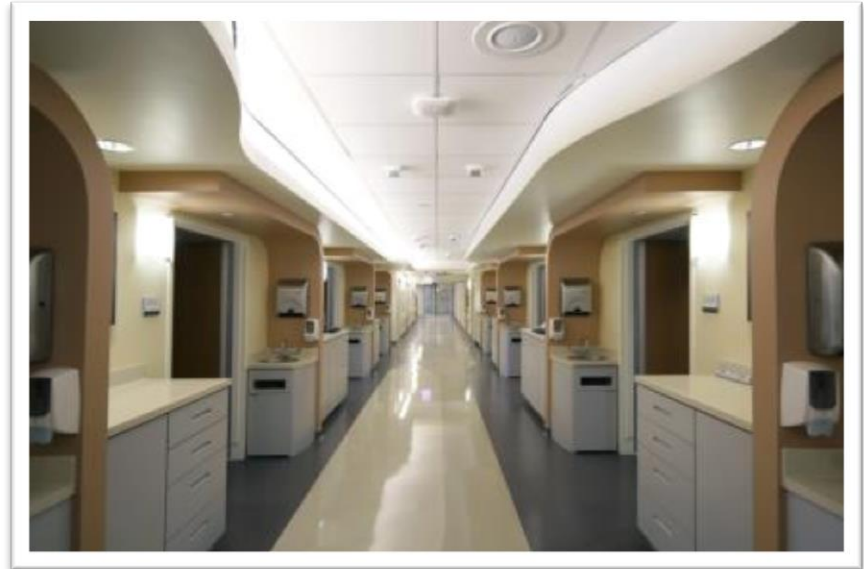
Higher share of Facilities Commensurate to Super speciality focus

Integrated OT-CSSD-Transplant Complex



- Amongst the Largest OTs in the Industry
- Laminar Flow with Highest Luminosity OT Lights and Specialized OT Tables
- Specialized OT equipment dedicated to each OTs
- Sterile corridor distinctly separate from Dirty Corridors

Class 100,000 Clean Room ICU



- 100% Digital Critical Care with integrated mobility and bed side device interface
- 100% Infection Isolation across all Medical ICU beds with separate Step Down ICU
- All Critical Care Beds on a single floor to limit man-material-methods exchange

State of Art Diagnostics with Global Leading Technology

All Equipment procured with an Eye on imminent Medical Research and innovation

3 Tesla MRI



Spectral 128 Slice



PET CT with Clear.Q Image Reconstruction



Ceiling mounted Cath Lab with IVUS & FFR packages



Comprehensive Mobility Portfolio –unparalleled in Industry

In-house Mobility Expertise leveraged to Provide unmatched Patient Experience



Video Consultation



Download Lab/
Radiology Report



Cell Correct Game



Live Healthy



Hospital Facebook / Twitter



Participate in
Survey



Videos & Tools



Specialties



Find a Doctor



Virtual Tour



Find a Health Coupon



Directions



Report an
Accident



Chat Online



Contact Us



Ask a Question



Vaccination
Reminder



Set a Reminder



Download Bills



Generate Estimate



Book An
Appointment



Book a
Health Check



Download Discharge
Summary



Give a Feedback



Make Payment
Online



Register Online



Gift Health

Best in Class In-house HIS System

Forms the backbone EMR & HIS for paperless IT system

Clinical information system (CIS)



Clinical integration



Clinical documentation



Orders



Patient monitoring



Device data integration



Clinical decision support

Pre-admission

Admission

History & Physical

Examination

Provisional diagnosis

Investigation

Diagnosis

Treatment

Monitoring

Discharge

Post-Discharge

Hospital information system (HIS)



Admission discharge transfer

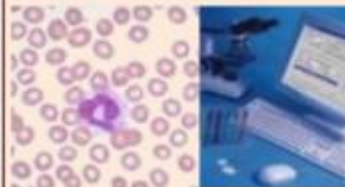


Billing & finance



Material & inventory

Lab information system (LIS)



Lab tests



Lab reports

Radiology Information System (RIS)



Image viewing



Image storage (PACS)

Electronic medical record (EMR)



- Past and present history
- Problems and complaints
- Allergies
- Diagnosis
- Investigations
- Flowsheets
- Vitals data
- Surgery notes
- Medications

Unique innovations to build competitive advantage

Patient Engagement through Data Analytics at Core of Business Model

Innovation Framework



- Video Consultation
- Event History Logging
- Medical Events Bookkeeping
- Low Cost Per Bed Model
- Generation Lasting Infrastructure
- Self sustaining medical practitioner pool
- Local Language Content
- Everything Insured for Everyone
- Diagnosis based on Big Data
- Prognosis based on Medical Statistics
- Prevention by Prediction
- Personalized therapy
- Equipment based on current science
- Patient Specific Medical Information
- Inline Patient Communication
- Terminal Patient Research participation
- Healthcare as a Welcome Experience

Virinchi possesses a significant technology/ business head start in delivering each of the innovations

Efficient Business Models to drive sustained profitability

Highest Capital Efficiency



- Zero unproductive assets
- Land-Building on Lease
- Adequately capitalized with strong Group Cash Flow
- 60% A-category capex to be Asset Financed/ Pay per Use

Full Time Senior Medical Team on Salary



- Complete control on patient
- In-house commitment to better outcome and branding
- Long term contracts with ownership to drive retention

Scale Benefits across Delivery Chain



- Branding, purchase and delivery benefits across hospital and outreach centre
- IT- backed 'single hospital' experience for patient, doctor and administration

Population Data Partnership - AADHAAR



- Group partnership with AADHAAR enrolment and software development initiatives
- Over 3.5 million unique data processed on platform

IT-Driven Cost Control



- Industry leading IT systems for billing and inventory
- Paperless accounting systems including purchases and payments
- SAP integrated reporting

NSDC for High Patient Provider ratio



- Provide targeted training to students for healthcare courses
- Use trainees to provide highest patient provider ratio

Integrated Healthcare Delivery to improve patient experience

Personalized Preventive Healthcare



- Multi visit patient health record
- Personalized preventive healthcare plan
- Proactive hospital reach out for preventive care

Public Health Evidence Based Treatment



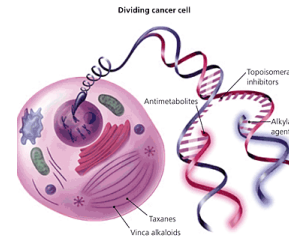
- Leverage public health data for population study and statistical analysis
- Provide free technology to Public health agencies

Clinical Collaboration Tools



- Medical Social network like Doximity
- Online referrals, clinical history and diagnostics
- Apps for medical opinion & specialized treatment

Targeted Therapy



- Molecular pharmacology for cancer treatment in addition to hormonal and chemotherapy
- Patented nutrient deficient once-treatment

'Functional' mobile-medicine virtual visits



- Leverage mobility platform for tele-medicine
- Provide free tablets to RMPs for point of care data capture

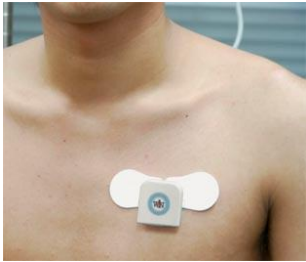
Inter-Disciplinary Therapies



- Treatment by Cross disciplinary teams, irrespective of the medical conditions
- Integrated Therapeutic and Diagnostics Team

State of Art Healthcare Technology to stay ahead of curve

Mobility backed Medical Devices



- Wearables
- Wrist Monitors
- Smartphone Ultrasounds
- Remote ECG/ BP Monitors
- Integrated Apps environ

Color Changing Dressing



- Dressing & Plaster change colours on infections
- Possible to check wounds without changing dressing

Robotic Interventions



- Open surgery through robotically assisted surgery
- Increased accuracy to drive reduced hospital stay and better outcome

Ingestible Sensors



- Ingested Sensors to monitor patient condition, medications and vitals for remote patient care

Image Guided Minimal Invasive Surgery



- Hybrid Operation Theatre
- Integrated MRI/ USG for complex surgeries
- Concurrent inline image guided surgeries across specialities

Rapid Diagnostics Kits



- Rapid blood test/ fluid kits for large panel of biochemical/ haematology tests
- Multi parameter auto-analyzers

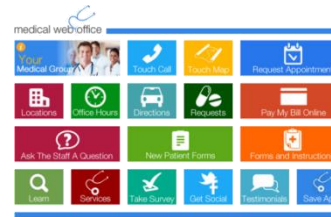
Innovative Marketing Strategies for differentiation

Own/ Partner Hospitals & Outreach Centres



- Chain of 15 Outreach centres and partner hospitals to coincide hospital launch
- Extend growth to over 50 centres over 12 -18 month period

Mobility app & Patient Portal



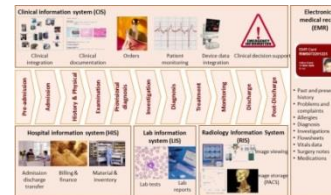
- Integrated mobility app for Patient care management including EMR/ lab reports and billing

Accountable Care Organization



- Hospital partners in Patient recovery costs
Doctor team responsible for medical recovery
“Zero Re-admission fees” warranty

Analytics and focused Patient CRM



- Big Data analytics to deliver targeted patient experience for medication, repeat visits and predicting outcomes

Mobility based Doctor Referral Network



- Apps for doctors to refer patients, manage patient records and calculate referral payments
- Control both incoming & outgoing referrals

Leadership in Content Marketing



- Leverage medical content on public domain through high quality reliable medical information

Smart Processes to deliver seamless excellence in Care

Technology Integrated Ecosystem



- Patient care across multiple technology platform on mobiles, tablets, desktops, cloud, medical devices and social network

IT enabled Checklist based Processes



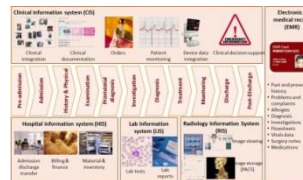
- Unique IT enabled checklist based business processes e.g. admission, surgery, discharge, billing, insurance etc.

Digital Targeted Medical Literacy



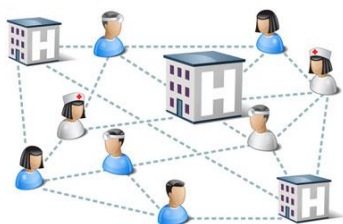
- Focused patient education content on paper, OPD, email and social network based on specific medical conditions

Patient Centric IT enabled Processes



- Integrated mobility app for Patient care management including EMR/ lab reports and billing

Cross Chain Patient Identity Integration



- Single patient identity across all group hospitals and outreach centres with integrated patient health records

Payment Integrations



- Unique integration of patient billing with third party assessors and credit service organizations

Contents

- **Company Overview**
- **Business Overview**
 - Fintech Products
 - IT Services
 - Healthcare Delivery & Services
 - Hospitals
 - Healthcare Services
- **Financial Overview**

NSDC funded project to upskill healthcare workers

- Govt. of India funded project to upskill Healthcare Workers in the Region
- Govt. of India laid course curriculum
- Courses ranging from OT nurses, Phlebotomist, General Duty Assistant, Diabetes Technicians etc.
- Strong mix of experienced faculty and hands on training in group hospitals
- State of Art Learning Management Solution for self learning and monitor performance
- Over 80,000 hospital staff to be trained and upskilled over next 10 years, Over 1000 staff in the next 12 months.
 - **Large pool of in house trained human resources creates strategic advantage**

Select Courses

OT Technician
Anaesthesia Technician
Dialysis Technician
Diabetes Educator
Cardiac Technician
Emergency Medical Technician
General Duty Assistants
Blood Bank Technicians
Dietician Technicians
Assistant Physiotherapist
Medical Equipment Technicians
Radiology Technician
Pharmacy Technician
Medical Lab Technician
Phlebotomist

Virtual Hospital ecosystem on Mobile



- Teleradiology support (PACS)



- eICU support



- Lab support



- Ambulance Support
Will send ambulance whenever required



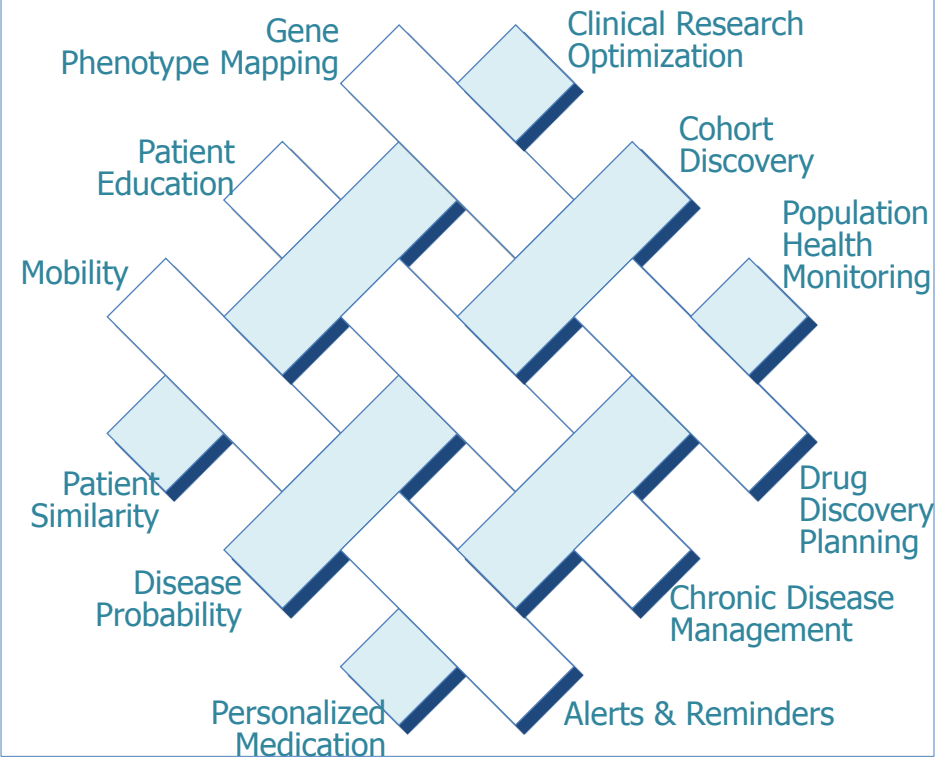
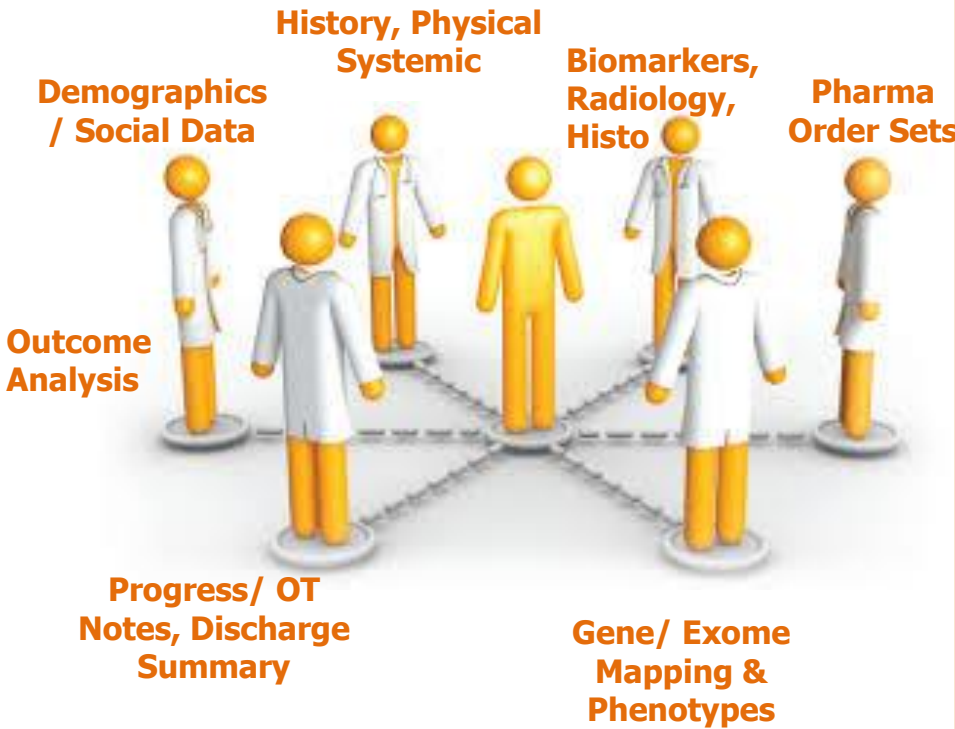
- All data on mobile app
Software is free

[Download App](#)

If something goes wrong, Virinchi is there to take care

Virinchi Combinatorics & Systems Biology

A Multi-dimensional Time Based Patient data Analysis drive Evidence Based Medication



INPUTS

- Comprehensive patient data management with Objective Based Data Capture
- Sophisticated Machine Learning Algorithms with
- Proven Medical NLP Algorithms , proprietary lexicons & unstructured data management
- Inhouse Analytics group to monitor data quality

OUTPUTS

- Patient Cohort identification and monitoring
- Phenotypes for targeted medication
- PHM with Community/ Govt. Agencies
- High Quality data for Clinical research
- Integrated analytics delivery on Sophisticated Mobility Environment

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Over past 18 months, Virinchi has consistently outperformed Sensex

VIRINCHIBQ vs ^BSESN

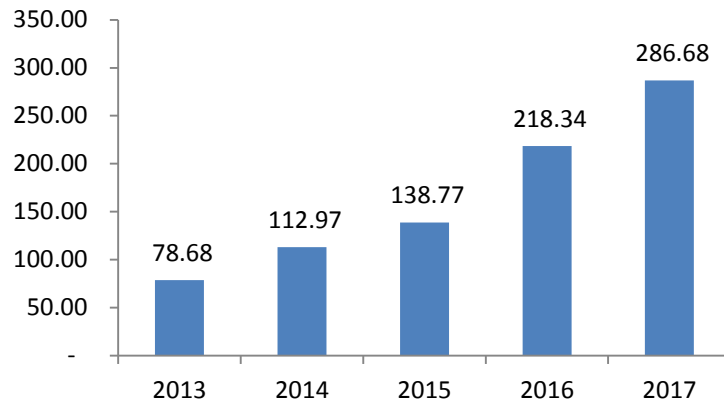


- Zero Dilution by Promoter over past 10 years
- Book Value/ Share: 77.49

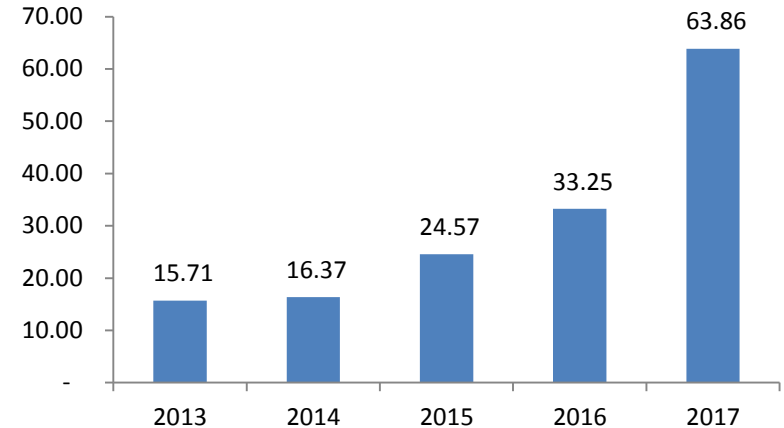
- Trading volume = 92,000
- 52wk Range = 39.0 – 131.5

Virinchi has seen consistent growth in Revenue and EBIDTA

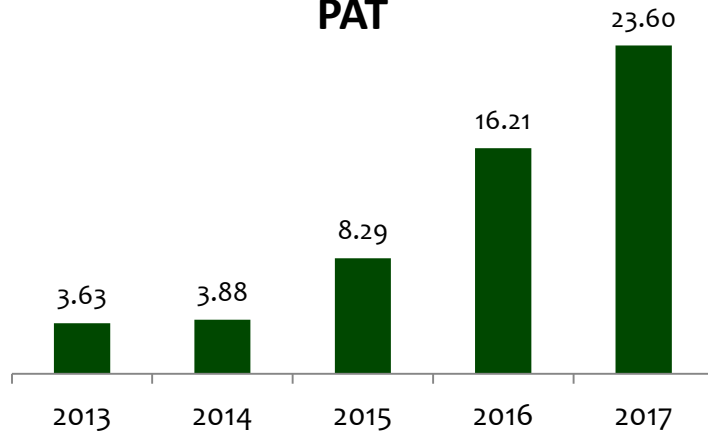
Revenue



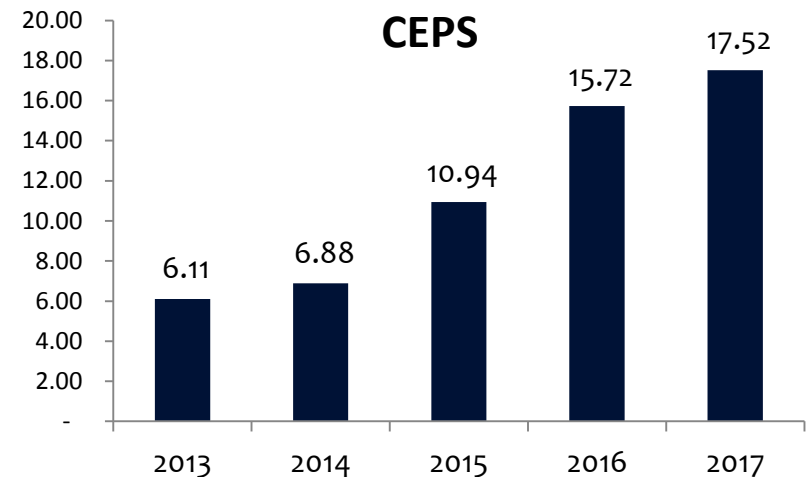
EBITDA



PAT

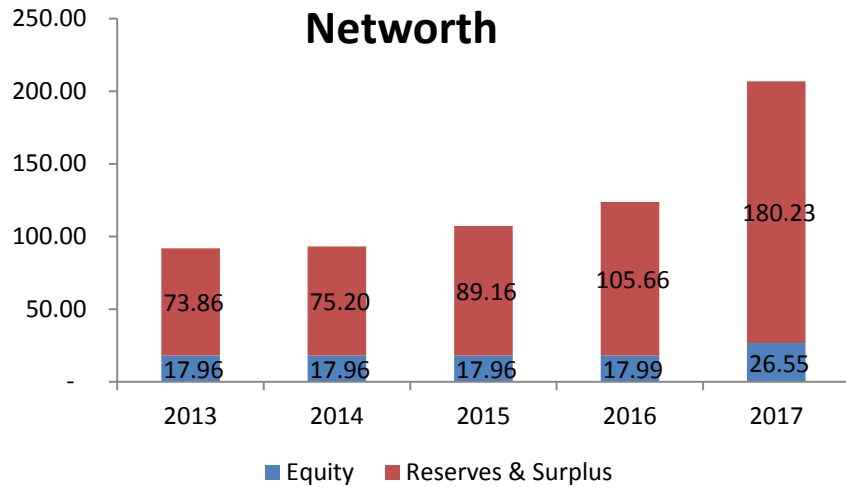


CEPS

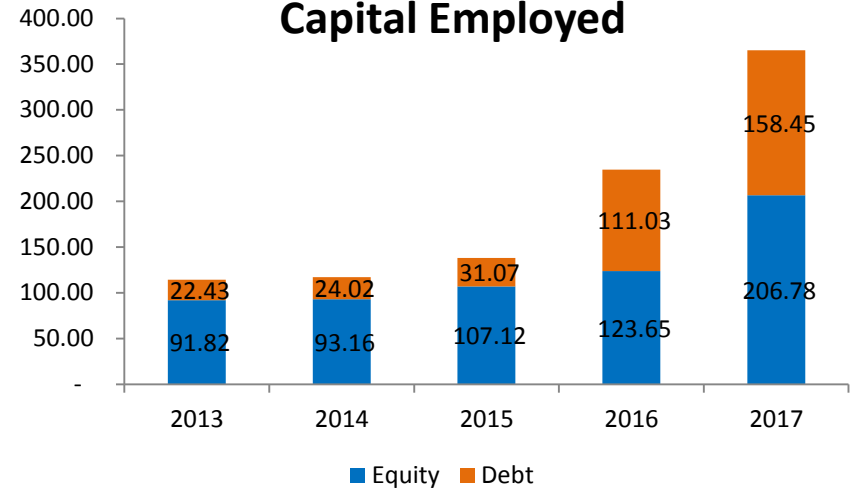


Strong and Liquid Balance Sheet

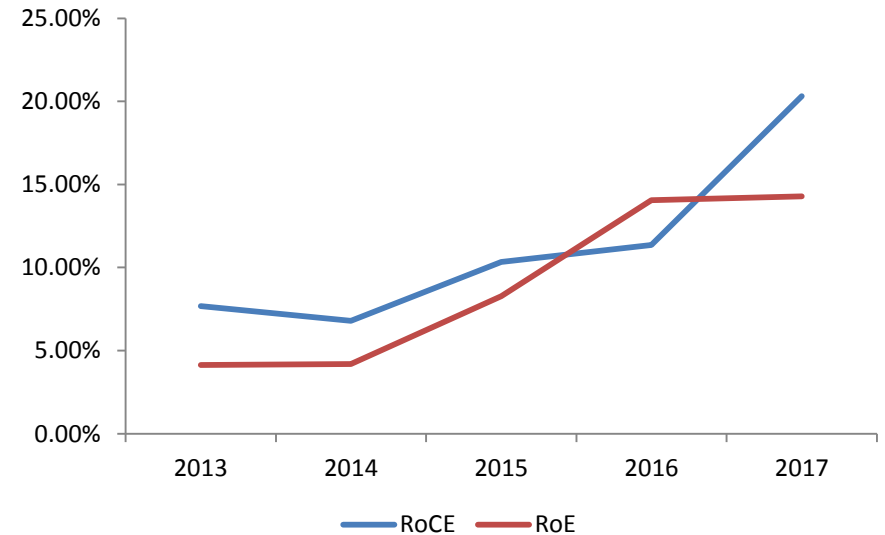
Networth



Capital Employed



- Recent Project Financing lead to Increase in Capital Employed
- Highly liquid, cash & cash equivalents stand at Rs. 11.25 Cr and high quality receivables of Rs. 41.94 Cr, less than 60 days



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